

# **MetalWorks** Associates

# Your production workshop at our own costs

Présentation - Version 01-2024

### The creation

In 2021, **Jean-Pierre Manchon** and **Antoine Micaleff** joined forces to found MetalWorks Associates in France, at La Boisse (01120).

With his 45 years of experience in boiler making, Jean-Pierre Manchon had the idea of offering a **360° production service** dedicated to manufacturers needing production resources available quickly and flexibly.

And it's not just an idea! Back in 2008, Jean-Pierre Manchon had already seized the opportunity to outsource his production and gain in flexibility.

With the help of Antoine Micaleff, the trilingual sales force, MetalWorks Associates began exporting, and contributed to the development of its customers' production capacities in Belgium and Germany.

Today, MetalWorks Associates has partnerships in France, Turkey, Vietnam, India and China, and can supply a variety of quality mechanical parts and welded assemblies at the best prices.



#### Jean-Pierre Manchon

"In the course of my professional career, I've only worked for one company. I started at the age of 14 in the workshop with my father and developed the business over the next 45 years. When I sold Jacomex in 2019, I wanted to share my experience with others. Happy to do so with MetalWorks Associates now!"



**Antoine Micaleff** 

"I began my professional career as a business developer when Jean-Pierre gave me the opportunity in 2018 to develop a Jacomex branch in Germany. Since then, I've explored many mechanical and electrical engineering concepts. Curious and solutions-oriented, I'm delighted to support my customers in their major projects."

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### Why do European manufacturers work with MetalWorks Associates?



In order to refocus on design and marketing activities, European manufacturers rely on the expertise and production services offered by MetalWorks Associates.

MetalWorks Associates analyzes its customers' production needs and offers them a **turnkey solution** for manufacturing their components and mechanical assemblies.

MetalWorks Associates is regularly consulted to meet the following needs:

- Machining
- Mechanical welding
- Sheet metal work
- Boilermaking
- Assembly
- Storage and delivery



### **Our realisations : Your production 360°**





# **Our commitments: Outsourcing without problems**



#### Insurance

We never divulge the identity of our customers. Furthermore, MetalWorks Associates assumes full responsibility for any part or assembly found to be non-conforming.

#### Delivery

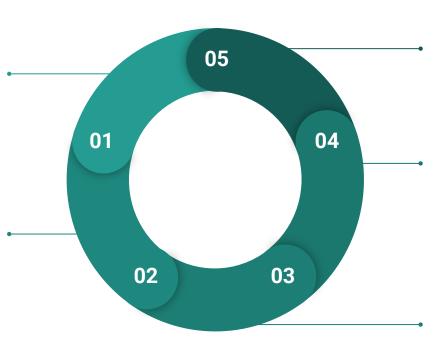
100% of our deliveries are DDP. So you don't have to worry about logistics or transport tracking.

We can also deliver just-in-time!

#### Qualité check

MetalWorks Associates keeps you informed of production and delivery progress, so you can plan ahead without having to restart.

We provide you with the necessary material and dimensional certificates to guarantee zero defects on receipt at your plant.



#### Offer submission

MetalWorks Associates is committed to providing you with a quotation or feasibility report within < 1 week.

#### **Production Management**

The MetalWorks Associates organization is made up of +1,000 certified and regularly audited professionals.

Our partner workshops are ranked according to their capabilities and specializations, so that we can always offer you a quality production solution, at the best price and lead time.





### Our E-Mail Address for your price inquiries: info@metalworksassociates.com

### Our Hotline support: (FR) +33 6 75 85 57 86

Our Website for more information: <u>https://www.metalworksassociates.org/</u>

We are looking forward to contributing to your production growth !

Don't forget to follow our Linkedin page to stay up to date with our projects

